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Overview

- 
- AIM quoted international aerospace company focused on the Unmanned Aerial Vehicle ('UAV') sector
 - Rapidly building a vertically integrated UAV offering, covering all aspects of the value chain including software, hardware and services
 - Goal to become a significant player serving the fast growing UAV market, which is forecast to grow to \$82.1bn between 2015 and 2025 (the AUVSI Economic Report 2013)
 - New experienced management team brought in to take advantage of consolidation opportunity to become a leading integrated player worldwide
 - Looking to fully capitalise on significant growth opportunities, particularly in the commercial space

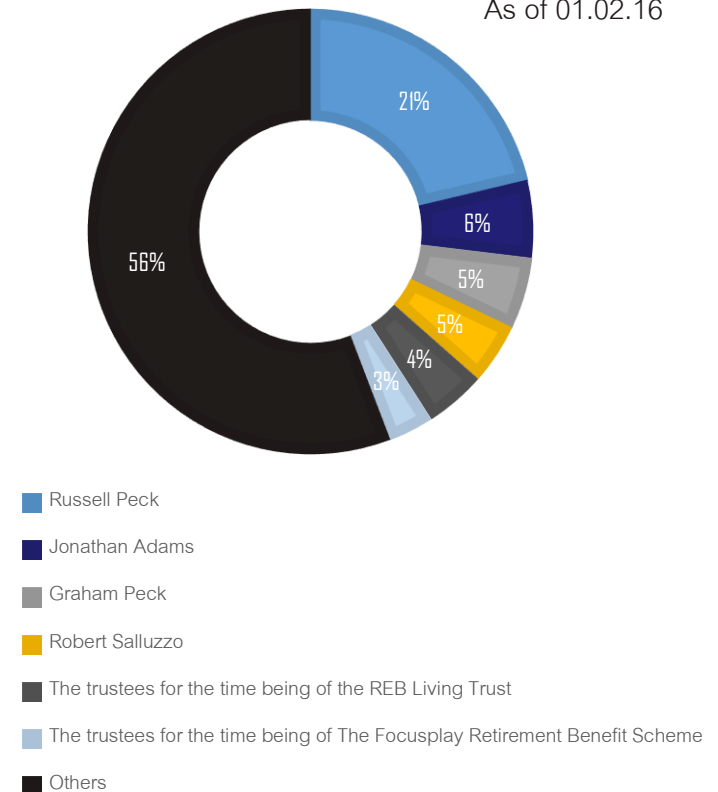
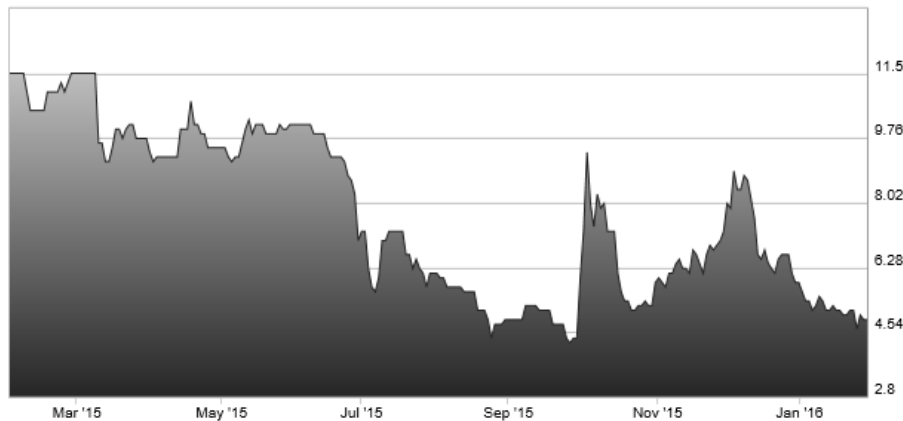
THE INTEGRATED FULL SOLUTIONS PROVIDER HELPING WORLDWIDE CLIENTS
EMBED DRONE TECHNOLOGY IN THEIR OPERATIONS

Key Data



MARKET	TICKER	SHARE PRICE	MARKET CAP	SHARES IN ISSUE
AIM	AERO	4.9 PENCE*	£6.81 MILLION*	142.06 MILLION*

As of 01.02.16



An Integrated UAV Offering

The Strat Aero family of companies deliver unprecedented depth and experience in the aerospace and defence industry as those core skill sets are being applied to the emerging UAS market utilising best of class and proprietary software and hardware solutions



The Team



	Tony Dunleavy Chief Executive Officer	Gerard Dempsey Financial Director & Chief Operating Officer	W. Hulse Smith President of Mission Systems & Group Chief Technical Officer	Bill Bauer Sales & Marketing Director
ABOUT	Entrepreneurial PwC trained international accountant, experienced in a variety of industries at senior management & board level. Over 30 years of Corporate Finance, Business Development, Financial & General Management experience both in a management and advisory capacity	30+ years in senior PWC/AA finance & operations professional with a successful track record across commercial, corporate treasury and investment banking environments with leading global MNCs	Founder of a leading Aerospace and Defence firm. CEO for over 13 years, leading all phases of the firm's development and expansion. Global business experience in Unmanned Aircraft Systems; Aviation Engineering and Certification; Aircraft Maintenance and Management; Aviation Consulting; Special Missions Operations	B2B sales and marketing leader with 20+ years' experience in the IT and telecom sectors. Committed team builder, has consistently delivered business results. In his most recent sales role led a cross-functional team responsible for more than 200 global accounts with HQs across 8 countries
KEY EXPERIENCE	<ul style="list-style-type: none"> Director, Corp. Finance: PJ Carroll PLC General Manager, Finance: TSB Bank Advisor: Milestone Aviation (\$2b buy out by GE) CFO: Creganna Medical Devices (\$2b IPO due) Restructuring advisor: Rabobank Various CFO/Board advisory roles Start ups & Turnarounds 	<ul style="list-style-type: none"> VP Logistics Services & Finance Director: Sandvik Mining CFO: Media Technology start up Finance Director: Microsoft Ireland Head of Finance: Guinness Head of Corporate Treasury and Structured Financing: Diageo Senior Corporate Treasury: Pfizer Investment banking risk management : Schroders Australia 	<ul style="list-style-type: none"> Chairman and CEO: Aero Kinetics Proven delivery of diversified aerospace and defence technology services and solutions to client roster including Fortune 100s Thought leader in the UAS industry leading technical advancement in pursuit of the first FAA type certification for a multi-rotor UAV Industry leading White Papers and speaker regarding leading edge technology, additive manufacturing and safety in the UAV industry 	<ul style="list-style-type: none"> Director of Market Development: Alcatel VP Operations & Integration: SBC Europe Region Head: Vodafone Global Enterprise Board Member of SBC operating units in France, Switzerland, Norway
KEY SKILLS	<ul style="list-style-type: none"> Goal orientated / value creation Stakeholder Management Deal Making & Team Building 	<ul style="list-style-type: none"> Results orientated Commercially focused Change management 	<ul style="list-style-type: none"> Leadership / innovation Business development Value creation Bridging the gap between the conceptual and the tangible 	<ul style="list-style-type: none"> Team builder People development and motivation Driving complex deals with large business customers Communications

The Team

	Eugene C. "Cliff" Hudson (Advisor) Chief Executive Officer Emerging Technology Ventures	Gary Nel Director of Engineering and Survey Geocurve Ltd	Perran Bonner Unmanned Services (Co-founder Geocurve)
ABOUT	Founder and CEO of Emerging Technology Ventures Inc. leading the development of integrated command and control solutions across the Unmanned Systems domains in Defence, Precision Agriculture, Public Safety, and Critical Infrastructure Protection.	16+ years of experience in the civil engineering industry. Qualified Civil Engineer and Land Survey. Founder of GN Site Engineers Ltd and co-founder of UK Aerovision and Geocurve Ltd. Working with some of the largest construction companies in the UK has earned him a reputation within the industry as an innovative problem solver. Pioneer and pathfinder for utilising Unmanned Aerial Vehicles (UAVs) for TOPO survey in the UK, purchasing the first EBEE (fixed wing UAV) in the UK.	Co founder/Director of Geocurve & UKAerovision LTD. Perran's background covers operational and commercial experience within manned and unmanned aviation ranging from ISR operations to wireless communications within sports broadcasting. Having directed two companies into leading providers of unmanned service delivery Perran continues to use his experiences to develop business within multiple industries.
KEY EXPERIENCE	<ul style="list-style-type: none"> Founder and CEO of Emerging Technology Ventures Inc. & the Autonomous & Unmanned Systems Cluster of Southeastern New Mexico. Senior Executive, US Small Business Administration, developing national technology innovation cluster program for critical technologies inc. unmanned systems. Senior Leadership across the Department of Defense in unmanned systems developing military strategy, joint service investment portfolios, managing \$100M+ annual budgets and deploying solutions across critical mission areas. 	<ul style="list-style-type: none"> Founder & Managing Director: GN Site Engineers Ltd – Civil Engineering and Land Surveying company Director: UK Aerovision Ltd – Specialist UAV Services Company Director: Geocurve Ltd – Specialist Surveyors; Aerial, Land, Bathymetric Head of Engineering and Survey for numerous high value civil engineering contracts including; £55million Abberton reservoir project, £7billion Colchester Garrison project, £52 million Lowestoft Waste Water Treatment center, £300 million A13 RMG project. 	<ul style="list-style-type: none"> Co-founder/Director Geocurve LTD Co-founder/Director UKAerovision International Sales Manager & Business Development Eastern Europe & Africa Vislink International PLC – responsible for establishment of business operations within the Russian Federation & Sub Saharan Africa Proven track record of business development within hard to reach countries. Project management & delivery
KEY SKILLS	<ul style="list-style-type: none"> Leadership in complex environments Building consensus and focus across diverse, multi-unit organizations Commercialisation of emerging technology while charting long term, next generation investment strategies 	<ul style="list-style-type: none"> Team Management Problem Solving promoting innovative thinking Contract Negotiation Client Engagement 	<ul style="list-style-type: none"> Ability to deliver operational requirements within unmanned aviation and associated geospatial data gathering Business development within commercial and government organisations Team Management & team building Creating strategic partnerships High value contract negotiations

Management Structure



Chief Executive Officer
Tony Dunleavy

Sales & Marketing Director
Bill Bauer

President of Mission Systems (Strat Aero)
and
CEO of Aero Kinetics
W. Hulsey Smith

Financial Director / Chief
Operating Officer
Gerard Dempsey

Inspection Services
Russell Peck-US
Perran Bonner-Eur/RoW

Survey & Data
Gary Nel

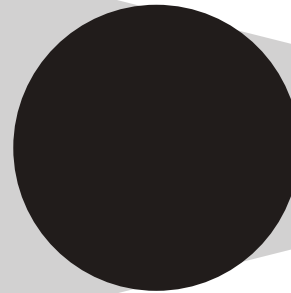
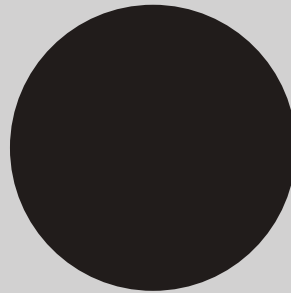
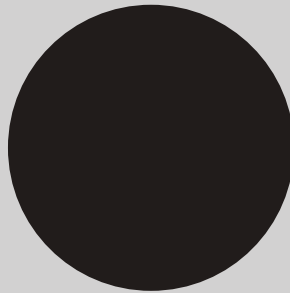
Gov't & Military
Cliff Hudson-US
Russell Peck & Graham Peck
-ROW

Training and Consulting
Graham Peck

The Strategy

Leverage proven sector
knowledge, excellent contacts
and established alliances with
manufacturers, users and
other key industry
professionals

Roll-out on the ground
operators & sales
teams



Build software & integration
and hardware & IP
capabilities both organically
and via acquisition

Utilise military
'inside-track'



Vision to become a significant player in the dynamic UAS market

The Rise of UAVs

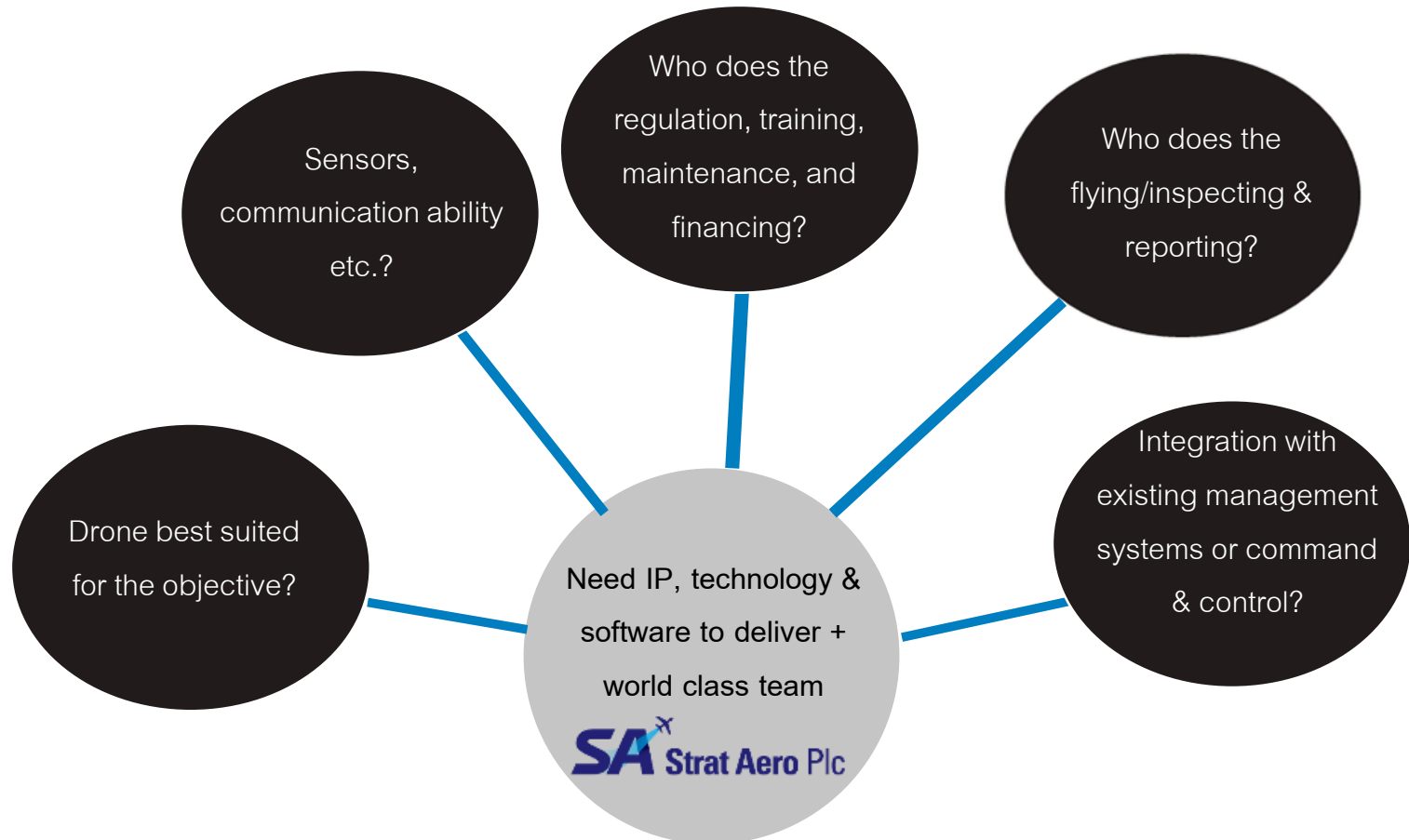


- Use of UAVs has grown rapidly in recent years due to:
 - Significant technical advances making UAVs more flexible, reliable and readily available
 - Cost and safety considerations – no danger to the pilot or flight crew and much cheaper than traditional aircraft
 - Ability to stay aloft for many hours
- UAS market forecast to grow to more than US\$82.1bln between 2015 and 2025 and create more than 70,000 new jobs in the first three years and 103,776 by 2025 (The AUVSI Economic Report 2013)
- UAVs continue as the most dynamic growth sector of the world aerospace industry this decade (Teal Group: 2014 UAV Market Profile and Forecast)
- The commercial wind Inspection UAV market is expected to be worth +\$6bln by 2024 (Navigant Qtr 3, 2015)



The Opportunity – Current Market Limitations

The opportunity is endless but prospective clients, including farmers, police forces and utility companies, need educating on what drones can do for them



The Solution: Delivering a one-stop UAV shop

Evaluation & assessment of client's needs

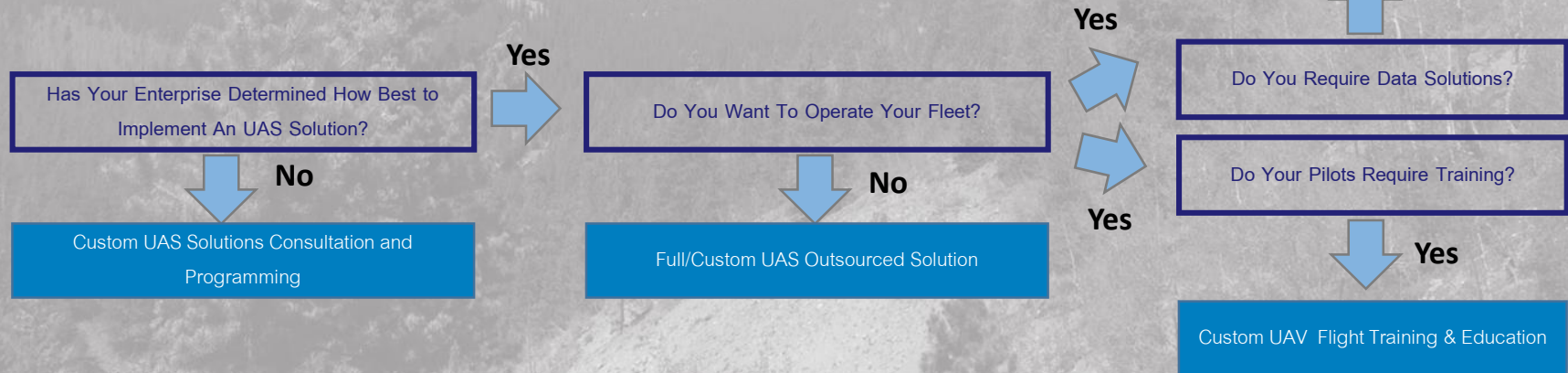
Hardware, Sensors, Communication

Training & Regulation

Data collection (flying!)

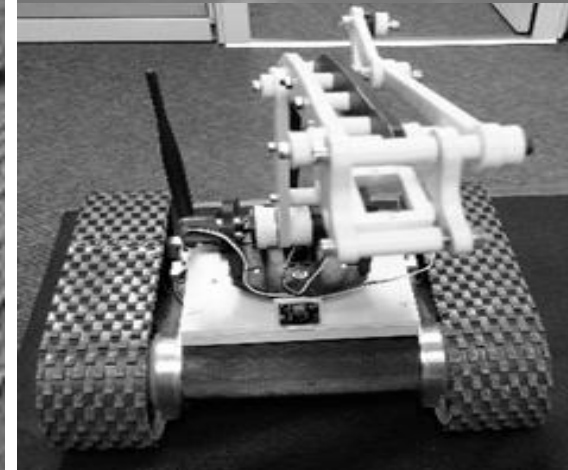
Data analysis & reporting

HOW STRAT AERO CAN HELP:



The Solution: Agriculture Example

- UAV detects area needing fertiliser
- Tells UGV to go and spray it
- Sends full reporting solution back to farmer



Growing Pipeline of Opportunities



\$116m sales prospects shows Strat Aero's best opportunities-

1

Survey & Volumetric Solutions

Combining the utility of UAVs with volumetric reporting software and ever evolving sensors. Includes Survey, Flood defences, Quarries & Mining.

2

Inspection Services

Using UAVs, data reporting & analytical software and industry know how in Wind, Cell Tower, Power & other asset rich environments

3

Data & Software Services

Long Term Value will be in the data and software solutions provided to clients

4

Large Company/State Solutions

Large industries & Institutions need to make best use of UAV technology, including Security & Communications technology

5

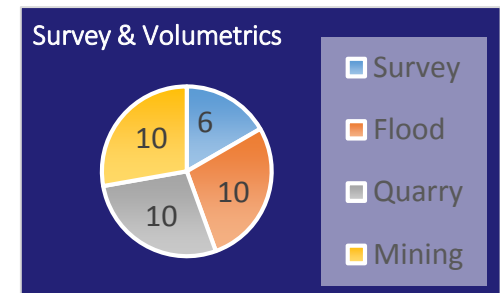
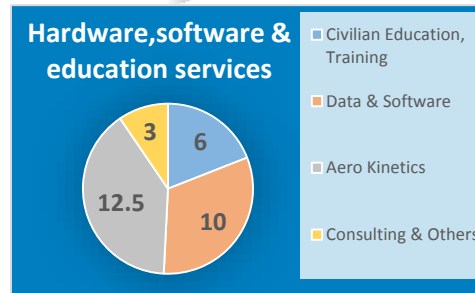
Training, Education & Consulting

A new 'learning discipline' as well as the original military training and founder consulting services

Revenue Potential: Per Division

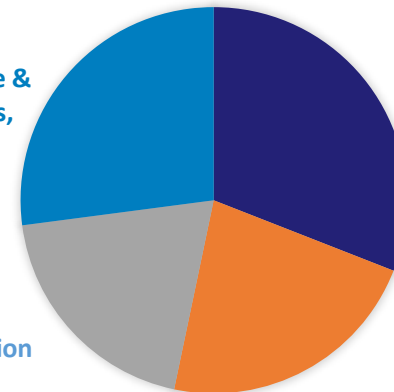
SALES PROSPECTS

Sector	Potential revenue: \$ million
Survey & Volumetrics	36
Inspection	26
Hardware, Software & Education Services	32
Military	23
TOTAL	116



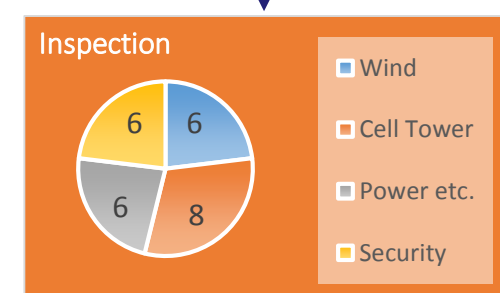
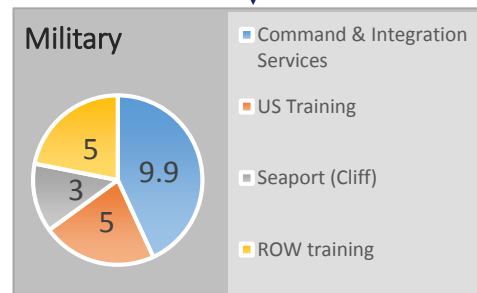
Hardware, Software & Education Services, \$32million

Survey & Volumetrics, \$36million



Military, \$23million

Inspection, \$26million



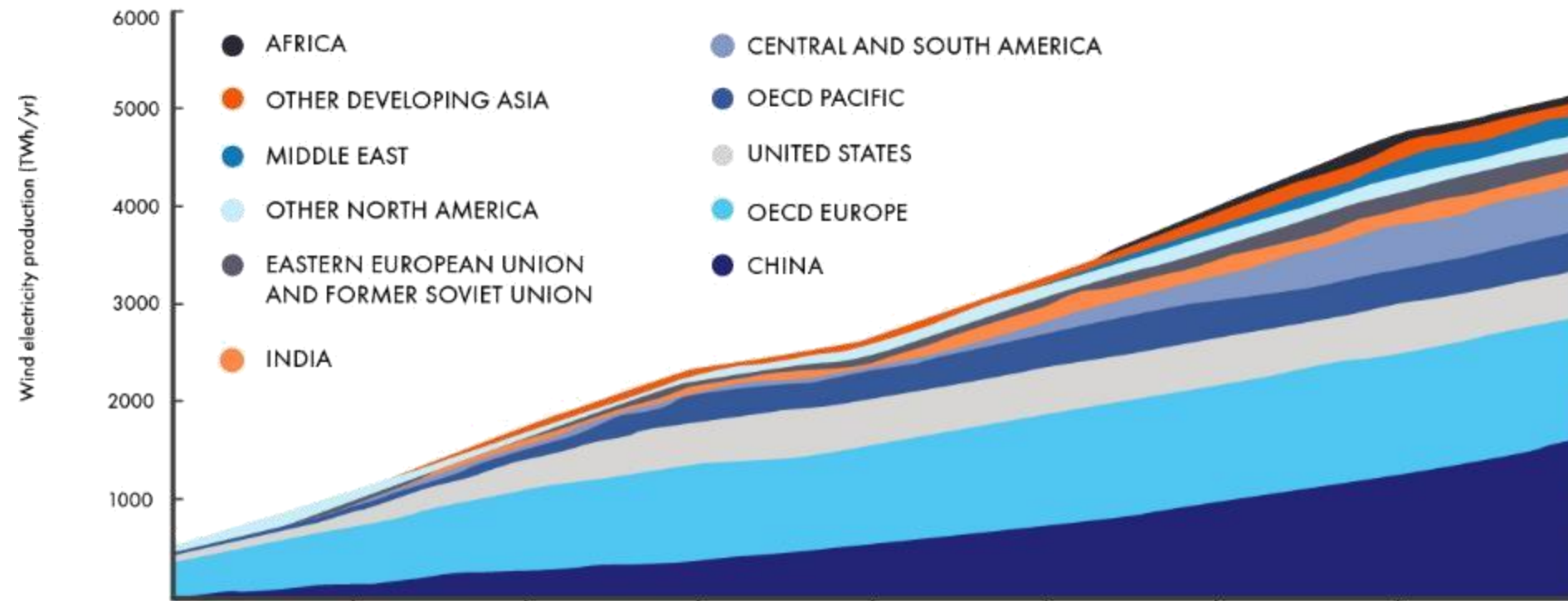
Wind: Global Potential



Navigant-Wind Turbines Drone Inspections – globally a \$6 billion market by 2024

Strat Aero current prospects – \$6 million immediate, \$20 million total

Growth of Wind Electricity Production by Region



Source: Drones for Wind Turbine Inspection, Navigant Research, Q3 2015

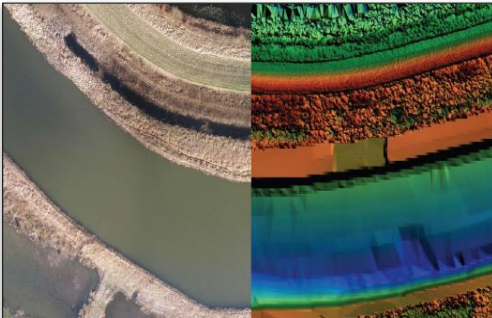
Commercial Opportunity: Mobile Cell Towers

The background of the slide features a grayscale image of mobile cell towers. The towers are tall, metal structures with various antennas and equipment attached. They are positioned against a light sky, and the image is slightly out of focus, emphasizing the text in the foreground.

- 825,000 cell towers worldwide - connections into a significant portion of these
- Identified trial partner (500 cell towers UK & Ireland) to develop a compelling industry offering, Stage 2 demo Feb. 2016
- Identifying the significant IP needed to develop to give Strat Aero a significant edge in this future marketplace (including University collaborations in Ireland, the UK and the US)
- At a reasonable \$1,000 per tower inspection charge, a 5% market share would be worth \$41 million a year in revenue
- Due to sector needs, expect mobile cell towers to be a relatively early adopter of drone technology – Strat Aero will be pursuing this as a priority sector

Commercial Opportunity: Flood Defences

- The UK EA alone is spending £1.1 billion per annum on flood defences
- Geocurve - specialist in the provision of UAV operated topographical surveys and inspection services
- Uses a combination of UAVs, water vehicles and engineering knowhow and manpower, to map flood defences for the entire Norfolk Broads national park
- Game changing capability over and above traditional techniques – what historically has taken years to achieve, Geocurve can do in weeks
- Substantial savings to the UK exchequer of over £100 million p/a – Strat Aero developing proposals to use political channels etc. to best overcome traditional methods as employed by the EA, currently working on £6m opportunity
- International opportunity - unique capability and all countries need better solutions - ultimate opportunity could reach £50 million p/a





- Geocurve specialises in the provision of UAV operated topographical surveys and inspection services
- Depth of experience in manned and unmanned inspections and surveys and in-house engineering expertise combined with developing state-of-the-art data management and analytics serve to distinguish Geocurve from the ever growing masses of sole proprietorships and small businesses seeking to cash in on the drone craze, By way of example:
 - Geocurve holds the first known authority from the Civil Aviation Authority to fly drones in congested urban areas
 - Developed a “blue chip” chip customer base including the UK’s Environment Agency, EDF Energy, Carillion, RSPB, BAM Nuttall, Anglian Water and the FORD Motor Company
- Clients recognise the company’s unique 3-D Modelling UAV based mapping solution and highly experienced team of specialist surveyors and UAV operators
- As a team of specialist surveyors and UAV/UAS operators, Geocurve seamlessly combines the skills of engineering, site engineering, surveying, GIS database, 3D modelling, UAV/UAS operations, airborne surveillance and hydrographic modelling
- Geocurve’s team of 8 engineers, 3 data analysts, 5 UAV pilots, 1 pilot, 2 boat operators and a chartered engineer represent over 80 years of engineering/surveying experience





Aero Kinetics



- Aero Kinetics is a US-based company, with over 22-years of broad based aerospace & defence services experience, from manned flight to aircraft, maintenance, design and engineering
- 6 proprietary airframes with **state-of-the-art** additive manufacturing (3D printing) and Seraph Ground Control software; fully interoperable with common-off-the-shelf airframes
- Moving forward with the US Federal Aviation Administration (FAA) to be the **first type certified Multi Rotor UAV**
- Type certified UAV and related communications/software capability, plus multiple teaming agreements with key technology partners permits Strat Aero to **address the needs of Fortune 1000 sized institutions**, including safety, dependability, insurability, connectivity, modularity and ease of operation
- Existing pipeline plus the contacts to **extend it significantly**, with an established blue chip customer base, and a tested aircraft lease and maintenance programme

STRAT AERO AND AERO KINETICS CAN:

- ✓ Provide proper guidance in choosing the best UAS solution
- ✓ Assist in complying with all regulations
- ✓ Provide state-of-art, safe, reliable, insurable and versatile aircraft on manageable leasing terms
- ✓ Fly for or train customer's in-house staff on all manner of UAVs
- ✓ Provide 'command and control' communication software and digital data storage and analytics



Aero Kinetics – Type Certification



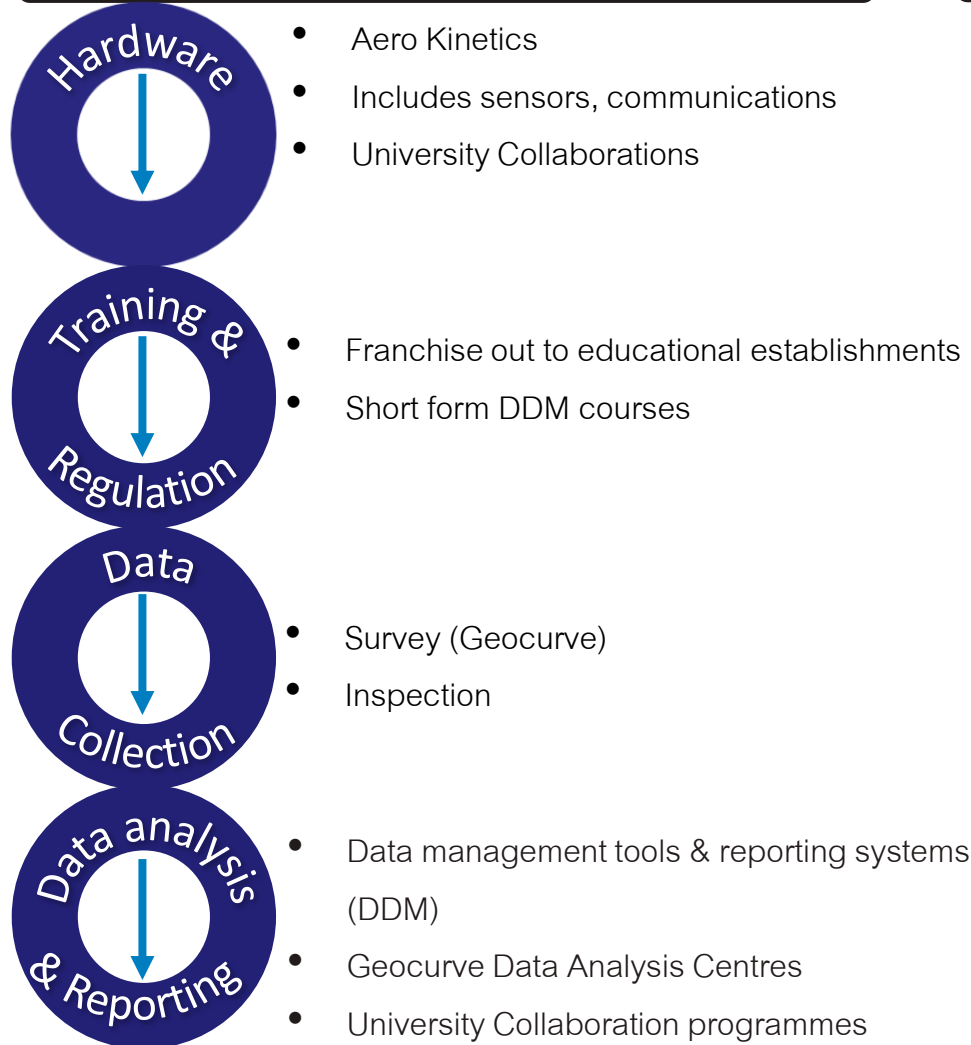
- Type certification (“TC”) is a rigorous process by which the manufacturer of the aircraft demonstrates “airworthiness”
- The International Civil Aviation Organisation (ICAO) requires each contracting state to adopt airworthiness standards for the design and performance of aeronautical products. States must ensure that aircraft, including components (engines and propellers), meet these airworthiness standards. ICAO allows states to accept a product approved by another ICAO contracting state without further showing, or to validate another country’s determination that a product meets airworthiness standards.
- TC is a **key first step** to advancing UAV operations beyond current regulatory restrictions. The first multi-rotor UAV authorised to fly BVLOS will likely be type-certified. TC, with other software advances, will permit Strat Aero’s aircraft to operate in a manner potentially **far more expansive** than that afforded, by regulation, to other non-certified UAVs

Military & Civilian Training

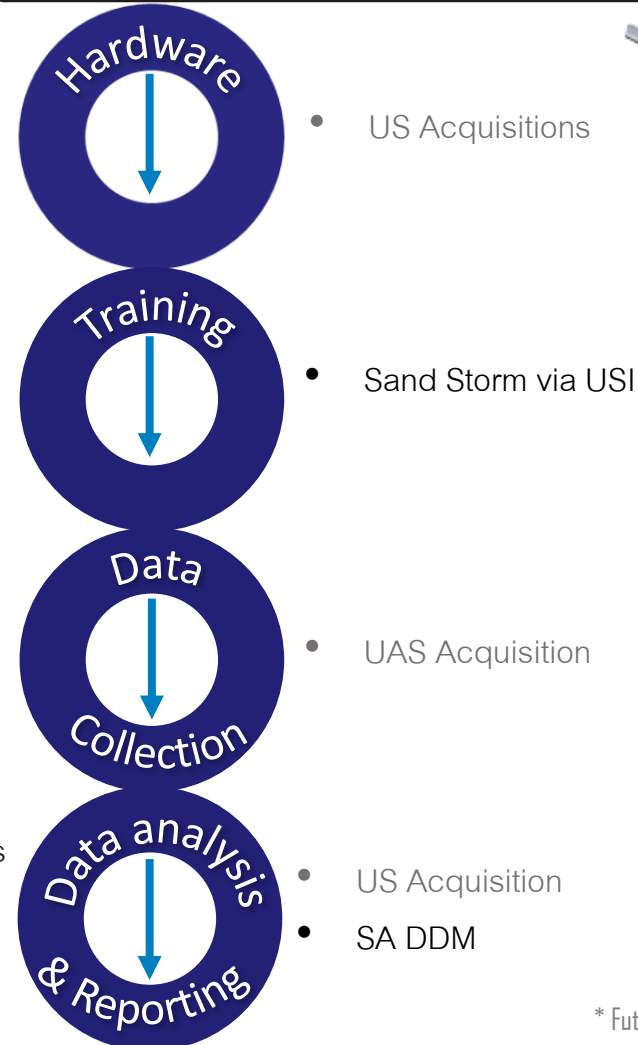
- Original military training solution using USI Sandstorm still compelling, in discussions with a number of international Air Forces - timelines exhaustive, but opportunities lucrative
- Long term courses ranging from 1 month to 2 years for the expected future civilian opportunity as many will seek to get work in this expanding sector
- In negotiations with various Asian partners to roll out courses across Asia where the Strat Aero brand is highly valued due its British plc credibility and the aviation background of its founders – Master Franchise Agreement with I-Coach and Memorandum of Understanding with AviationLearn secured regarding UAV training in China, Hong Kong and Taiwan, and Singapore respectively
- Immediate opportunity for short term course using our DDM software system for an international roll out

Full Services Business Model and Fit of Acquisitions

Commercial Markets



Military Markets



* Future acquisitions are in grey

Peer Group – Valued at 10x Revenue

DJI

Yuneec \$60 million (Aug 15)

Ehang \$42 million (Aug 15)

Manufacturer of popular consumer drones – May 2015 the Chinese drone-maker raised \$75 million at c.\$8 billion valuation, \$1 billion in sales, a nearly 10x growth from its \$130 million revenue in 2013, approximately 8 x revenue

3D Robotics

\$5 million revenue in 2013, raised c. \$64 million in April 2015, approximately x10 revenue

Airware

Raised \$11.7 million in Series A funding in 2013 from backers including Andreessen Horowitz and Google Ventures and an additional \$25 million in July 2014. Expected revenue 2014 of \$4 million, approximately 10x revenue

Skycatch

End of 2013, Skycatch had 10 clients buying units at \$100,000 apiece - closed a \$13 million funding round in May 2014, 10x revenue

PrecisionHawk

An information delivery company that uses drones and cloud-based software to collect, process and analyse aerial data - raised \$10 million in a Series B financing led by New York City-based Investor Millennium Technology Value Partners, bringing the total invested to date to \$11 million, revenue undisclosed, started to have 50 customers (April 2015)

*Source: RnRMarketResearch.com June 2015

Investment Summary

- Excellent market opportunity – UAV market forecast to grow to \$82.1 billion between 2015 and 2025 (The AUVSI Economic Report 2013)
- Highly experienced management team brought in to take advantage of consolidation opportunity to become a leading integrated player worldwide
- Defined growth strategy both organically and through acquisition
- Goal to become a significant player serving the fast growing UAV sector

RAPIDLY BUILDING A VERTICALLY INTEGRATED UAV OFFERING, COVERING ALL ASPECTS OF THE VALUE CHAIN INCLUDING SOFTWARE, HARDWARE AND SERVICES

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