



INNOVATORS & INVESTORS FORUM

3rd February 2015



MANAGEMENT BIOGRAPHY

Charlie Peppiatt - CEO

Charlie joined Stadium as Group Operations Director in October 2011 from Laird plc, a FTSE 250 global electronics company. He was appointed CEO of Stadium in June 2013.

Charlie was formerly Vice President of Global Operations for Laird Technologies with operational responsibility for a division with turnover of USD\$400m and 6,000 staff covering eleven sites worldwide. During 18 years with Laird plc, Charlie held other senior roles in the USA, Canada, Europe, India and Asia.



INTRODUCTION

Stadium Group plc is a leading provider of **integrated electronic technologies** to the global electronics arena with manufacturing operations in the UK and Asia.

- Over 100 years in business
- Circa £50m turnover
- Circa 750 employees
- Global manufacturing centres of excellence in UK & Asia
- Design and full product integration solution provider
- Commercial and procurement office in Hong Kong
- AIM Listed on the London Stock Exchange
- Market Cap £35m

OUR CORE MARKETS

AUTOMOTIVE



TRANSPORT INFRASTRUCTURE



MILITARY & AEROSPACE



MARINE



LIGHTING



SECURITY & ACCESS CONTROL



HEALTHCARE



COMMUNICATIONS



GLOBAL FOOTPRINT

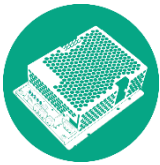
Manufacturing Centres of Excellence

| Site | Capability | Employees |
|------------------|---|---|
| Hartlepool (UK) | Wireless Devices & iEMS, Manufacture & Design |  130 |
| Diss (UK) | Power - Manufacture, Design, Distribution |  30 |
| Eastleigh (UK) | Interface & Displays - Manufacture & Design |  60 |
| Warrington (UK) | Wireless Devices & iEMS |  40 |
| Hong Kong | iEMS, Power - Sales, Procurement |  10 |
| Dongguan (China) | iEMS, Power - Manufacture, Design |  480 |
| TOTAL | |  750 |



OUR TECHNOLOGY PORTFOLIO

INTEGRATED ELECTRONIC TECHNOLOGIES



POWER



INTERFACE

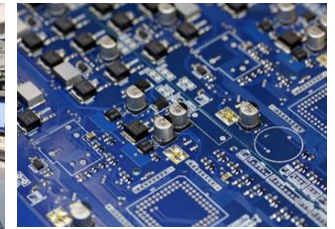


WIRELESS

iEMS



DESIGN & BUILD



WIRELESS

Machine to Machine (M2M) Connectivity

- Stadium United Wireless – Acquired July 2014
- Specialist in design, integration and manufacture of M2M wireless solutions
- Solid RF wireless & antenna design expertise
- Full product design and system integration
- Automotive, fleet management, smart metering, asset tracking, healthcare and security systems



WIRELESS MARKET

Machine to Machine (M2M) Market

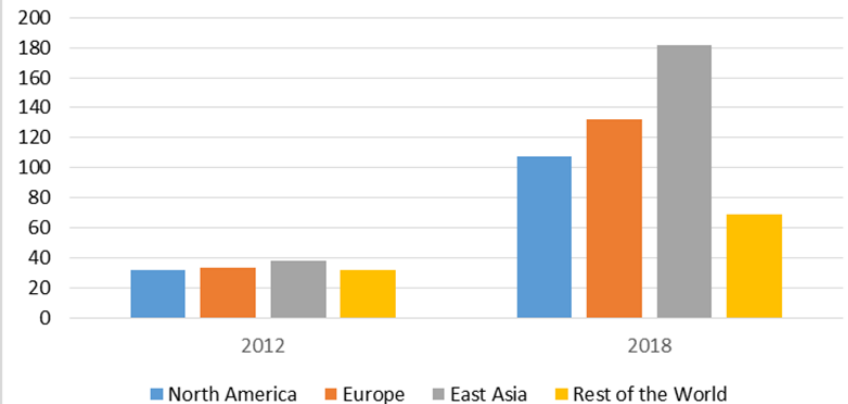
- 'Internet of Things' (IoT) continues to stimulate demand
- High growth sector with expanding M2M eco-system
- Forecast growth of c.23% CAGR for the next five years.
- Estimated 600 million subscribers by 2019 (*Berg Insight*)



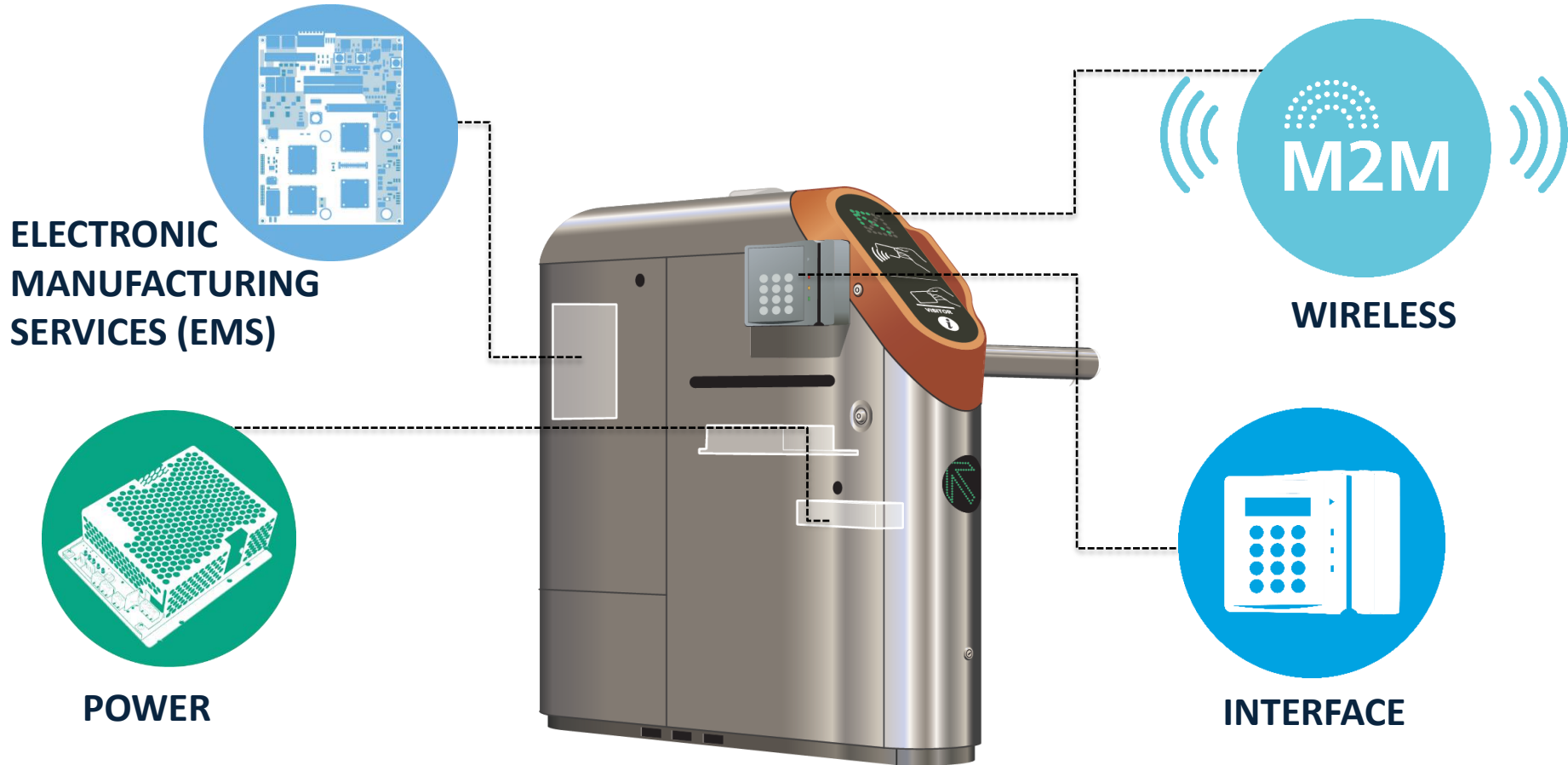
M2M WIRELESS APPLICATIONS



M2M Market by Region 2012 - 2018
(Subscriber Millions)



INTEGRATED TECHNOLOGY OFFERING



STRATEGIC INITIATIVES 2015

ENHANCE GLOBAL FOOTPRINT

Transfer to modern site in South China
& Optimise operations in UK

WIRELESS GROWTH – LEVERAGE CAPACITY

Utilise global iEMS manufacturing footprint
and capacity in China & UK

DRIVE CROSS SELL

Focused commercialisation of design-led
integrated technology strategy

SET-UP REGIONAL DESIGN CENTRES

Expand engineering design capabilities
for Technology Products

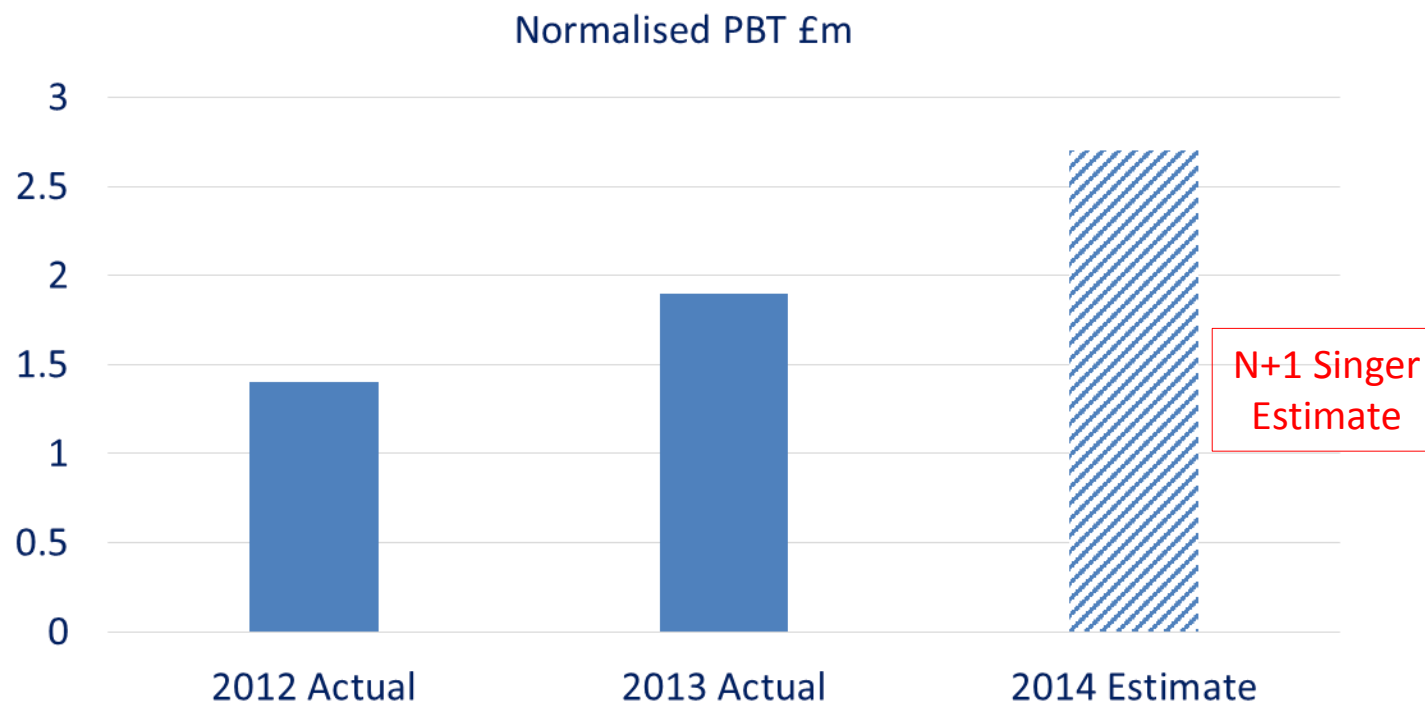
LEVERAGE GLOBAL PARTNERS

Maximise opportunities with key global
partners throughout supply chain

COMPLEMENTARY ACQUISITION

Pursue value adding acquisition from
adjacent Technology Companies

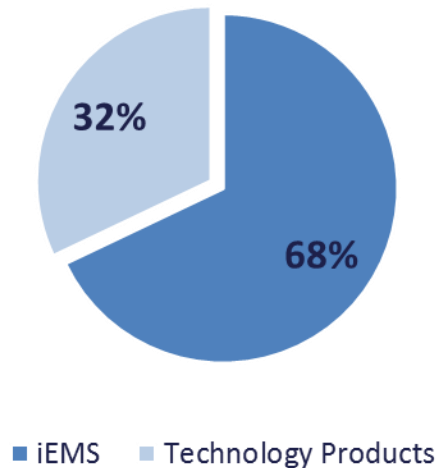
FINANCIAL PERFORMANCE



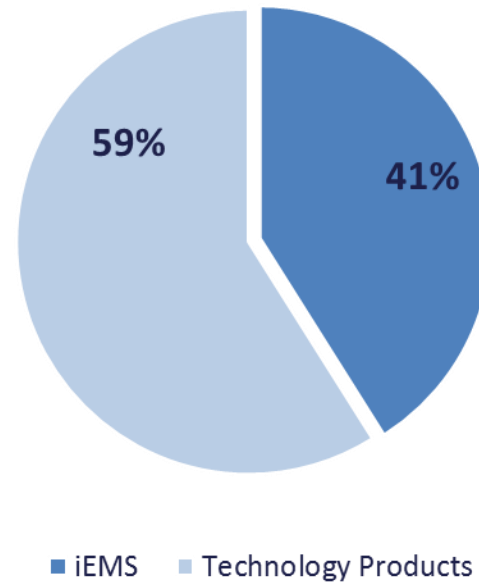
Source: N+1 Singer, Company Accounts and Consensus Estimates, FactSet

ORDER BOOK GROWTH

December 2013



August 2014



Transition To Design-Led Technology Products Under Way

WHY INVEST IN STADIUM?

- Growing & profitable business
 - 2014 trading in line with expectations
- Successful strategic technology acquisitions
- Increasing return on sales & continued operational improvements
- Strong cash generation & a net cash position
- Progressive dividend payments
- Results announcement 10th March 2014



Progression to higher margin Integrated Technology offering