

Affimer[®] Technology: Shaping the future of medicines

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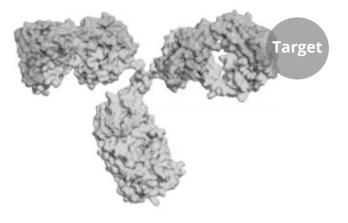
Affimer[®] Technology



Avacta's proprietary alternative to antibodies

Antibodies are able to bind a target molecule and this has been harnessed to make new medicines, diagnostics and research tools.

However, they are large and complex, take a long time to develop, can be challenging to modify and produce, and their quality can be variable.



Affimer® proteins have the same ability to bind a target molecule but are small and simple, quick to create, easy to modify and simple to produce.



The Opportunity



Antibodies dominate very large life sciences markets despite their limitations



Shaping the future of medicines

Affimer Competitive Advantages **O Avacta**°

Avacta's proprietary alternative to antibodies



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Business Model



Low down-side risk of Affimer research reagents with significant upside potential of therapeutics



Building a **profitable** reagents business **by licensing** Affimers into high value applications in **diagnostics and research**





Therapeutics

Building a **risk-balanced** pipeline of Affimer drug candidates in immunooncology **for partnering**



Affimer Reagents



Early revenues from commercialisation for diagnostics and research

Technology evaluations and collaborations with:

- 4 out of the top 10 global large pharma
- more than 10 other **biotech and pharma** companies
- 8 research tools companies
- Several diagnostics companies including 1 of the top 3

What is the potential value of the reagents business?

If we assume 20 reagents license agreements are put in place in the next few years each delivering an average of £200k royalty revenues pa. A PE ratio of 25 would value this revenue stream at £100m – approximately double today's market capitalisation, and before any value is ascribed to the therapeutic opportunity of Affimer technology.

Affimer Therapeutics



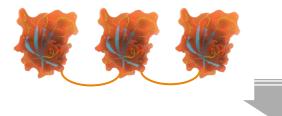
Generating differentiated medicines in immuno-oncology by building on Affimer technology's key benefits

Key Technology Benefits

(Compared to Antibodies and other Alternatives)

Ease of creating and producing multimers

Small size, stability and ease of expression*





Differentiated Medicines

- T-cell recruitment
- Agonism

- Drug conjugates
- Gene delivery
- CAR-T

* "expression" means how easily a human cell can make an Affimer

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Why Immuno-oncology?



Kite Pharma

AMGEN

(Jan 2015) CAR-T

and IO tech in \$60m

upfront deal

\$10bn of immuno-oncology deals in 2015 and this frenzy continued into 2016

-pieris-

SERVIER



upfront deal to expand collaboration

U NOVARTIS SURFACE ONCOLOGY

(Jan 2016) \$170m in upfront and near term milestone for access to next gen platform

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moderna

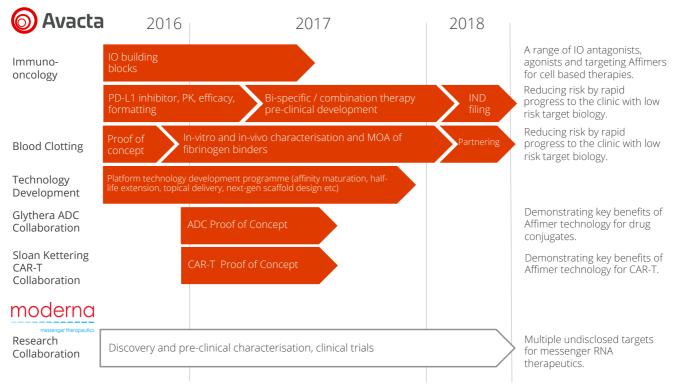


(May 2015) \$0.5m upfront, tens \$m in milestone payments for mRNA therapeutic Affimers

Affimer Therapeutics Programmes



Focus on rapid clinical progression to de-risk the platform whilst building value through an in-house pipeline and partnerships



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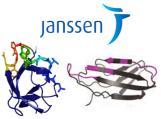
Therapeutic Comparators



Platform technologies that offer alternatives to traditional antibodies attract significant valuations







Fynomer/Centyrin (acquired by Janssen)

morphosys

€1.4bn In-vitro antibody discovery technology (HuCal) - 100% human antibodies





Duobody and Hexabody multi-specific antibody platform

Senior Leadership Team





Dr Alastair Smith, CEO

- A leading UK biophysicist founded Avacta in 2006.
- World class scientific and technical knowledge with a highly commercial mindset.



Dr Philippe Cotrel, CCO

- Over 20 years' commercial experience in sales, marketing and customer support.
- Senior positions in Amersham Pharmacia Biotech, Oxford Glycosciences, Affymetrix and Abcam.
- Commercial Director of Abcam since 2008 successfully growing revenue from £36.7m to £144m over a 7-year period.
- Joined Avacta in 2016.



Dr Matt Johnson, CTO

- Genetics & Microbiology Molecular Biology.
- 8 years at Abcam becoming global Head of R&D.
- Joined Avacta in 2014.

Mr Tony Gardiner, CFO

- Joined Avacta from AHR, an international architecture practice.
- Chief Financial Officer of AIM listed Fusion IP plc 2007 – 2011 which was acquired by IP Group plc in 2014.
- Joined Avacta in 2016.



Dr Amrik Basran, CSO

- Over 10 years' experience of both the biotech and pharma industries.
- Head of Topical Delivery (Biopharm) at GSK.
- Director of Protein Biosciences at Domantis, before the company was acquired by GSK in 2006.
- Joined Avacta in 2013.



Summary



Affimer®: a proprietary, disruptive technology addressing high value diagnostic and therapeutic applications

- Strategy to build a profitable business unit as quickly as possible by licensing Affimer reagents into non-therapeutic applications whilst building a therapeutic pipeline of assets for partnering.
- Down-side risk is low (current market capitalisation arguably supported by diagnostic and research reagents opportunity) with significant therapeutic up-side valuation.
- Currently "under the radar": therapeutic value not yet reflected in share price.
- Experienced management team with interests aligned to shareholders.
- Early revenues being generated, a strong balance sheet to support existing plans and a supportive institutional base.

Avacta

Please come and meet us on stand 18