

Cambridge Cognition Neuroscience Digital Health

30 January 2018



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Cambridge Cognition Driving growth through innovation

Digital neuroscience company developing & marketing direct-to-patient cognitive testing software to asses and quantify brain health in patients worldwide.



Leaders in cognitive neuroscience

Measuring brain health to:

- Accelerate development of new treatments
- Identify at risk patients earlier
- Monitor the effectiveness of interventions
- Reduce global R&D and healthcare costs





Brain health conditions, including Alzheimer's, Parkinson's, Schizophrenia and depression, are amongst the world's largest cause of disability and ill health :

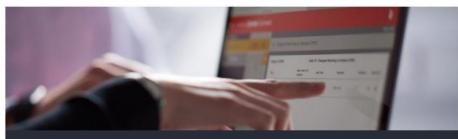
- Brain health affects us all
- **Over 2 billion people** suffer from brain health conditions
- The resulting economic burden is more than \$2 trillion
- The global cost of brain health will rise to **\$6 trillion by 2030**

Innovation to optimise pharmaceutical R&D

- Reduce risks and increase chances of success
- Improve data quality & security
- 0
- Accelerate decision making



Identify & recruit patients in trials & in market



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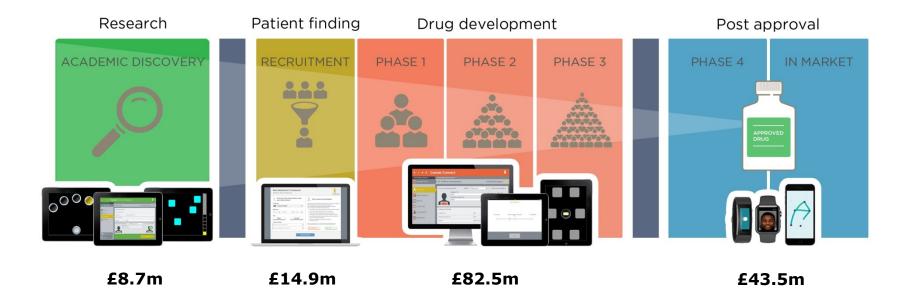
Develop safe & effective new treatments





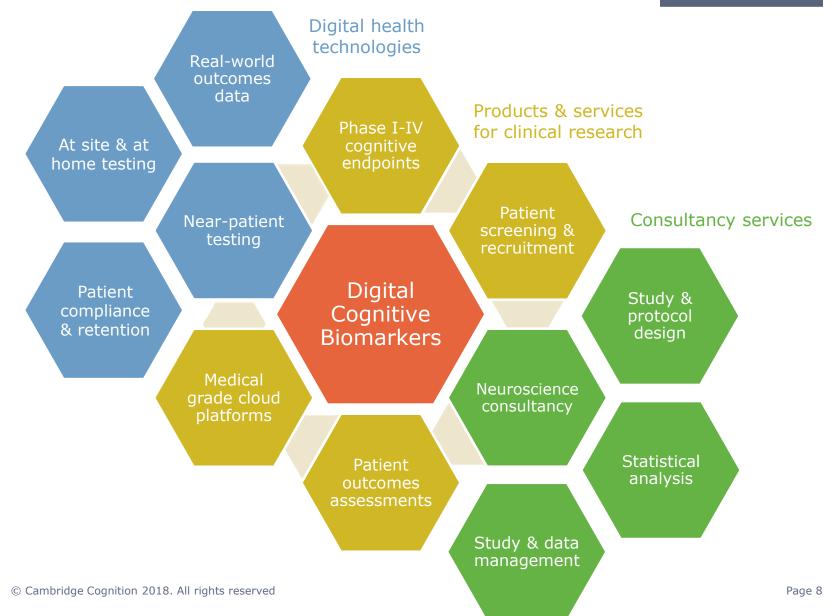
Improve efficiencies across clinical research

Addressable revenue opportunity in core CNS R&D markets > £150m



Expanding beyond cognitive assessments

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Digital brain health technologies Testing anyone, anywhere

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Collecting realworld patient data

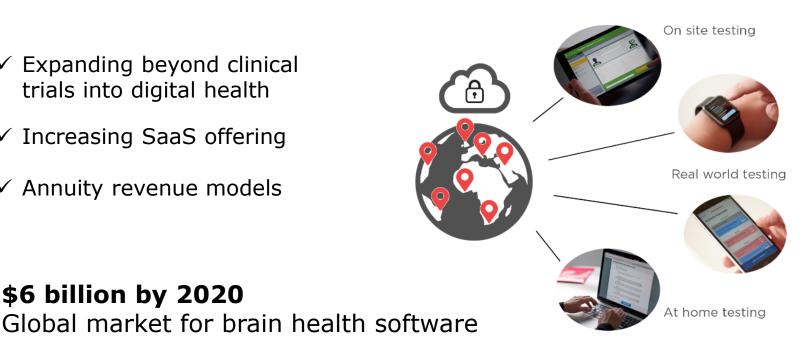


Improving patient compliance



- ✓ Expanding beyond clinical trials into digital health
- ✓ Increasing SaaS offering
- ✓ Annuity revenue models

\$6 billion by 2020



1. Measure brain health in everyday life

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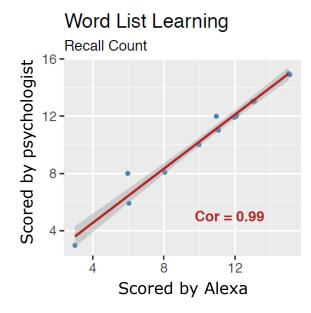
- More accurate
- More representative
- Better communication
- Improved compliance
- On patients' own devices

>95% patient compliance

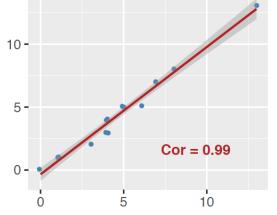
2. Monitor health at home through speech



- Assessing cognition, pain & fatigue
- Reduced human error
- Increased scalability
- Direct to the patient's home



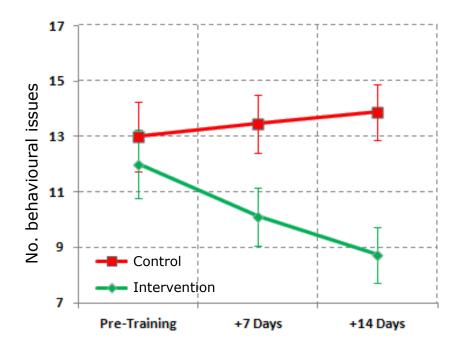
Verbal Paired Associates Total Recall Errors



Correlates 99% with psychologist scored tests

3. Digital interventions for mental health & social cognitive function

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Mental illness costs UK & US employers >\$250 billion per year

Social cognition technology

To assess and intervene in areas such as schizophrenia, autism, dementia, eating disorders and substance abuse

Digital mental health screen at work

Identifying anxiety, depression & stress in the workplace to reduce absenteeism and loss of productivity

The Investment Opportunity

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Key Points

- Considerable addressable market
 - \$6bn by 2020 global market for brain health software
- Demand driven by increasing awareness surrounding Mental Health
 - Over 2 billion people worldwide suffer from brain health conditions
- Significant and sustainable barriers to entry
 - Products validated by 30 years of scientific research. Established partners include global biotechnology and pharmaceutical companies, academic institutions and public-private healthcare providers
- Continue to offer highest quality products and performance
 - Increasing demand of wearable technologies
- Maintain relationships with key customers via product quality and service levels
 - 100% customer satisfaction from clinical trials customers
 - 93% of customers highly likely to use Cambridge Cognition for future studies

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Appendix

Interim results 2017

H1 2017 financials

- Revenue: £3.21m (2016 H1, £3.26m)
- Loss for the period: £0.39m (2016 H1, £0.15m)
- Closing Cash: £1.83m (2016 H1, £1.38m; 31 Dec 2016, £2.38m)

Highlights

- Encouraging sales performance given no exceptional contract wins unlike 2016. Reflects a broader business base.
- Major contract wins remain important for 2017/18.
- 65% growth in sales order pipeline.